

Two days Webinar

(ZOOM)

on

**"PROBLEM SOLVING & DECISION
MAKING SKILLS"**



Facilitator:

Mr. M. S. Krishna Rao

Founder of ASP1RE - (Skill Development &
Employability Enhancement Consulting Co.,)

7th & 8th, December 2022

02:00 PM to 05:00 PM

Brief Overview

- In a dynamic business enterprise, a corporate executive is assessed by his ability to deal with problems and how he handles them. Among other soft skills, he would need problem-solving & decision making techniques, if he wishes to move upwards in the hierarchy. Both these topics are entwined and support the other. Once the problem is identified, from the several solutions one has to choose the most effective one. This involves decision making. Executives, who are lacking these skills, tend to stagnate in their current position and are left behind in the race towards success. Hence the need for this skill becomes essential.
- This two day program would give an in-depth analysis of how a corporate executive or manager can effectively work in an organization when a **PROBLEM** arises and what **DECISION** making tools he would need to handle it.

Session Content

Day 1 – Problem solving

- a) The 7 step problem solving method
- b) Problem solving Tools
- c) RCA – root cause analysis – ISHIKAWA
- d) Action Planning
- e) Evaluation
- f) Result monitoring
- g) Standardization and prevent recurring.

Day 2 – Decision-making imperatives

- a) Concept of decision-making
- b) Factors that impact decision-making
- c) How to improve decision-making?
- d) SWOT
- e) Fear Factor – How it retards decision-making?
- f) The decision-making process.

Key Takeaways

At the end of the workshop, the participants will learn how to:

- ∅ Define the problem.
- ∅ Narrow the problem.
- ∅ Generate solutions.
- ∅ Choose one solution
- ∅ Implement it and
- ∅ Prevent the problem from recurring



For Whom

- Executives, Managers and Senior managers of all verticals from any industry
- Entrepreneurs and Businessmen HODs and Faculty of all Colleges
- Any Corporate Executive who is interested in learning PS & DM Skills.



FACILITATOR PROFILE:



Mr. M. S. Krishna Rao:

Mr. M. S. Krishna Rao, Founder of ASP1RE - (Skill Development & Employability Enhancement Consulting Co.,) ·The Facilitator, who is a lawyer by profession who later chose to become a soft skill trainer, has done numerous skill development training workshops, lectures and speeches for public and private sector organizations, banks, MNCs, Govt., and quasi-Govt undertakings, and various companies in manufacturing, trading, finance, IT and ITES, BPOs, and educational institutions in Chennai and Hyd. His notable corporate clients include, SBI life, IndusInd Bank, Shriram Group, LIC .As a book writing coach, has trained Professors / HoDs to write their books which is required for the fulfillment of their Ph.D programs. Conducts activity based experiential trainings in resorts, retreats, hotels for senior management executives.

Certifications :

Academics:

- M.A. in Criminology (Madras University)
- LL.B (Madras Law College)
- PG Diploma in PM & IR (I I P M)
- (LL.M)

- Certified Soft Skill Trainer (IRATD)
- Certified Out Bound Trainer
- Master Trainer empanelled with APSSDC & TASK
- Book Writing Coach
- Spoken English Coach

Fee :

MMA Member Fee : (₹1300/- plus + 18% GST)

Registration :

We request you to mail the list of participants to mma@mmachennai.org

***Please await our confirmation and payment advice.**

For more details and clarifications (if any), please feel free to contact :

- Aarthi.A- 6374603433
- Gp Capt R Venkataraman (Retd) - 9444700068

Thanks & Regards,

Gp Capt R Vijayakumar (Retd), VSM

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