

First Time Manager

19 July 2022 02:00 PM - 19 July 2022 05:00 PM

Brief Overview:

“Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others.” – Jack Welch

Strong managers set the tone, behavior, and confidence within an organization. Good decision-making is the strength of leadership, built on the foundation of both technical competence and behavioral confidence. Achieving the status of manager is attained over time – it’s a journey comprised of on-going selfdevelopment, expanding skill sets, and mentoring a team with a common goal.

This Program will ensure your First Time Managers have the knowledge, skills, and support they need to hit the ground running when managing their direct reports.

Session content:

- Defining Your Role as a Manager
- Effective Communication Skills for managers
- Planning and Managing the Work
- Practice delegating: preparing and assigning
- Managing Employee Performance

For Whom:

- Professional Involved in:
 - First Time Managers
 - Team Leaders
 - Supervisors
 - HR Professionals
 - Project Managers
 - Individual contributors those who expect promotion, those considering a transition into management. Managers wanting to increase their leadership effectiveness

Key Takeaways:

Clarify the role of a manager to the participants.
Inculcate a sense of ownership and commitment.
Learn to communicate effectively and with conviction with stakeholders.
Practice behaviors that promote a high trust and collaborative approach.
Balance between task and people orientation to ensure high productivity

Facilitator profile:

Rohit is a professional salesperson and a passionate trainer.
Rohit has over 25 years of demonstrated excellence in Sales, Leadership development of executives and teams. He has held key leadership level positions in small to medium-sized companies prior to graduating into his roles as consultant and coach.
A sales growth expert his mission is to help 100K sales, where people feel proud of being in a sales profession.
Having an exposure to facilitate the workshop for different nationalities like Denmark, Poland, Finland, Germany, China, Malaysia, Egypt, Singapore Indonesia & US

Certifications and Training

Certified NLP in Sales, Headgear Labs, UK
Successful Negotiation, Univ. Of Michigan, US
Certified TEIQ Practitioner, Thomas International
BELBIN Team Roles, CERT, UK
Myers-Briggs Type Indicator (MBTI), CPP, Asia Pacific
Occupational Personality Questionnaire (OPQ32r), SHL
Certified Trainer for “Situational Leadership II”, Ken Blanchard, US
Hogan Certified Practitioner, Hogan System, US

Fee Details:

- **Fee Details**
- Member amount : Rs 650.00- (Including 18%GST)
- Non Member amount : Rs 780.00- (Including 18%GST)
- Total Member count :